



2022-2023

What have you done for me lately? A valid question when you measure the value of your ASA-NM membership. Here is the answer:

The American Subcontractors Association is one of the only association whose sole purpose is educating, protecting the rights of and advocating for subcontractors. ASA-NM fosters, promotes, encourages and develops the best interests of subcontractors, specialty contractors and vendors for the construction industry in conjunction with construction industry partners. As part of our mission, it supports community organizations and helps its members to operate more efficiently. Fighting for the rights of subcontractors is an expensive and time consuming endeavor and only strong organizations have an impact. Membership supports the association's strength in numbers; strength in numbers wins the fight. #ASANMSubs

### **MONTHLY MEMBERSHIP MEETINGS**

The opportunity to network with colleagues, hear current information and best business practices on relevant topics that address members' needs and interests such as:

- Public Labor Agreements; Get the 411 on the PLA's. Ask questions regarding PLA's presented by Jennifer Turner- Deputy Director with the City of Albuquerque Municipal Development and Brian Condit- Executive Director of the New Mexico Building Trades Council
- Addressing Mental Health and Suicide in Construction presented by Jacalyn Dougherty, PhD Suicide Prevention Coordinator with New Mexico Department of Health
- Words Matter; How can we up our understanding of communication & enhance working conditions & culture. The words we use either trigger reactionary responses that sabotage outcomes & collaboration or they can create a safe environment where trust, integrity, & accountability can flourish presented by Carmil Surrutt; Life Coach, Speaker & Aspiring Author
- Factory Closures, Price Inflation, Transportation Reliability, Which Supply Chain Issues Keep You Up at Night? Panel Discussion with representatives from SDV Construction, Enterprise Builders Corporation, Albuquerque Pipe & Pump Supply and Prime Electric, Inc.
- Communications with General Contractors as it relates to Contracts, Project Scheduling, Project Management and Payment. Panel discussion with Representatives from Brycon Corporation, Klinger Constructors, LLC, Studio Southwest Architects and American Fire Protection Group, Inc. Moderated by Sean Calvert Esq. of Calvert Menicucci, P.C.
- 2023 Legislative Review presented by Morris Chavez of SaucedoChavez, P.C.
- Annual Meeting & What is ASA and What is in it for Me? Learn about what ASA is and what benefits are included with your membership on both the local and national levels. Learn about our committees, what they do and what is in the works for ASA-NM.

### **SAFETY HEALTH INITIATIVE PARTNERSHIP (SHIP)**

SHIP is exclusively for ASA-NM members, a partnership with New Mexico OSHA that fosters and maintains a good working relationship with NM OSHA and their representatives. Through the SHIP program, members attended free SHIP Safety Training Meetings.

ASA-NM is part of the **New Mexico Construction Safety Coalition**, 10 different associations join forces to bring everyone home safe. The NM-CSC meets four times a year and topics include:

- Mental Health presented by Cal Byer; CWP, VP of Workforce Risk and Worker Wellbeing Holms Murphy and OSHA Updates by Jay Stimmel Compliance Assistance Specialist at NM OSHA
- PPE Presented by: Jeffrey Gordon and Simon Lotero of NM Institute of Mining & Technology
- Annual OSHA Fatality Recap & Important Updates and Reminders presented by Jay Stimmel with NM OSHA
- Worker Fatigue presented by Pedram Roghanchi PhD of NM Institute of Mining and Technology and OSHA Update presented by Jay Stimmel with NM OSHA

### **GOVERNMENT ADVOCACY**

The American Subcontractors Association- New Mexico works for the rights of construction subcontractors. Government advocacy is expensive and time consuming. Only well-funded organizations can have an impact on legislation.

ASA works on behalf of its members in New Mexico and throughout the nation, ASA-NM develops relationships with NM legislators, works with government agencies, legislative bodies and elected representatives, reporting on regulations and changes in laws that affect your business.

Members also received important Legislative Updates informing them about bills in the legislature that directly affect the construction industry.

## **NETWORKING OPPORTUNITIES**

ASA-NM focuses on building quality business relationships. Through meetings, social events and group gatherings, ASA-NM brings together subcontractors, suppliers, service providers, general contractors, architects and engineers.

- Monthly Member Luncheons
- Industry Related Forums
- Annual Golf Tournament
- Annual Industry Awards Banquet
- Beer & Business Cards Happy Hours
- ASA-NM Night at the Isotopes
- Partner Member Only and Vendor Member Only Dinners

## **ASA-NM MEMBERS RECEIVE:**

- The Contractor's Compass online magazine
- Access to a multitude of educational resources and webinars through ASA National
- Advocacy on behalf of subcontractors at the State and Federal level
- Bi-Weekly Email Newsletters to keep members informed of what is happening with ASA-NM
- Board of Directors and staff who work for you

## **BENEFITS AND SERVICES**

There are many benefits of membership that are provided to our members throughout the year:

- Access to the ASAdvantage savings program (Sample: Verizon Wireless, savings of up to 17% off your monthly bill, that could more than pay for your ASA-NM membership)
- Online and Electronic Membership Directory
- Safety Health Initiative Program (SHIP)-exclusively for ASA-NM members
- Networking Opportunities
- Educational Services
- Relevant Publications
- Referrals; When contractors, suppliers or construction managers call for a list of subcontractors, we provide them with access to a

list of our members

- Member Services; ASA-NM staff is easily accessible and is here to serve our members

## **COMMUNITY SERVICE**

Camp Enchantment was the beneficiary of the fundraising at the ASA-NM's annual Golf Tournament in 2022

## **ASA-NM Mission**

The American Subcontractors Association- New Mexico fosters, promotes, encourages and develops the best interests of subcontractors, specialty contractors and vendors for the construction industry in conjunction with construction industry partners. As part of the American Subcontractors Association- New Mexico's mission it supports community organizations and helps its members to operate more efficiently.

## **ASA-NM Vision**

To provide a unified voice that gives leadership, educates, politically guides and empowers its diverse, unique members to be the leading construction organization of choice.

## **ASA-NM Values**

The ideals and beliefs of the American Subcontractors Association- New Mexico are ethical and equitable business practices, quality construction, a safe and healthy work environment, integrity and membership diversity.

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*Small enough to listen, big enough to make a difference*

*#ASANMSubs ASA=Always Something Awesome*